

# Kami Dempsey

**It Works! Status**  
Black Diamond

**Home**  
Michigan

**Family**  
Children: Landon, 8;  
Colton, 5; Skyler, 4

**Key to Success**  
Your success in this business is not dependent on chance. It's going to be made up of a deliberate series of choices that you make.



## A Life with Unlimited Options

Kami Dempsey just wanted an extra \$500. But It Works! has given her total freedom . . . and so much more.

by Deana Nall

Over eight years have passed since Kami Dempsey joined It Works!, but her excitement hasn't diminished one bit. "It has changed my life!" Kami says. "That Crazy Wrap Thing opens doors, but this company is even bigger than that. This is about people." The opportunity also transformed her lifestyle into one of total freedom.

### Perfect Timing

When Kami was working as a math teacher and basketball coach, her days were full. "I loved what I was doing but it seemed like I lived at the school," Kami says.

Kami watched her mom and teacher-coach dad have life-changing success in network marketing. After her parents started It Works! she knew this could be her chance for freedom. She started with a realistic goal—make an extra \$500 a month.

Soon, Kami's It Works! salary replaced her teaching salary. "I resigned from teaching about 18 months into starting my business."

Now one of the top income earners in the company, Kami is living a life that was inconceivable during her teaching years.

Today she drives her children to their private, Christian school and sets her work schedule around family time at their dream home on 43 acres. They've traveled across the country, enjoying visits to Napa Valley, Martha's Vineyard, Chicago and

New York, as well as a five-week stay in Australia when It Works! opened there.

"I'm not bound by vacation time or a boss telling me no," Kami says. "I truly own my time now, and time is the one thing you can't buy."

### Offering Freedom

At this point in her It Works! journey, Kami is focused outward, on sharing her success with others.

"In the beginning, it was about freedom for my family, but now it's more about helping others achieve that same freedom," Kami says. "If I can give one person hope and help them dream again and change their lives, I've done my job. I lead by example."

"I look at my team like family and want them to know how important they are," she says. "To watch their dreams coming true is like no other feeling."

### It Works! Accomplishments:

- ▶ Built dream home on 43 acres
- ▶ Have more time with children
- ▶ In control of schedule and have total freedom