

Ronda & Ray Hartman

It Works! Status
Ambassador Diamonds

Home
Georgia

Family
Children: Danielle, 26;
Brianna, 25; Chloe,
18; five grandchildren

Key to Success
You can't make money and
excuses at the same time.



IT WORKS! AND
THAT CRAZY
LITTLE WRAP
CHANGED
EVERYTHING!

—Ronda Hartman

Launching off the Dream Board

Ronda and Ray Hartman are learning to dream bigger and bigger dreams with their It Works! business.

by Amy Burgess

Ronda Hartman's enthusiasm is contagious. When she stumbled across an ad for It Works! online one night, she instantly recognized it as her future. "It Works! and that crazy little wrap changed everything," Ronda says. "I knew if that product did everything they said it did, everyone I knew was going to want to try it."

In only one year with It Works! she attracted so many customers and team members that her husband "retired" from his corporate sales job—and a six-figure income—to join her. As he watched her excitement and her business grow, he couldn't help but be intrigued. But it was the company itself that won him over in the end.

Impressive Leadership

Ray says his decision to join Ronda in her business was based on his faith in the company she represents. He took a trip to Bradenton, Fla., to meet the corporate leadership, and he was blown away. "They might be the most sincere people I've ever met in my entire life," Ray says.

Ronda and Ray have been dreamers together their entire 22-year marriage, Ronda says. "Dreaming is just creating the life that you want to live. It all starts with a belief and a vision and a willingness to go to work for what you want," Ronda says.

Dream Board

Together with their three daughters, they've created a family dream board to help them visualize the future they want, cutting out

words and pictures from magazines and taping them up. Each picture gets taped up as a dream, and taken down as a reality, making room for new dreams.

One of the pictures Ronda took off the board was her dream car: an Infiniti FX35 "with every bell and whistle you can imagine," and a license plate that reads: "I WRAP." The Hartmans have paid off debt, contributed to charity in ways they'd only dreamed of before, and have been able to travel whenever they want to see their five grandchildren in Seattle.

The most recent item to come off the family dream board is a finished-out basement that will house an It Works! training facility for their team, and a recording studio for Ray, a lifelong musician. Next Ronda is eyeing a California Closets makeover and an African safari. The Hartmans are learning to dream big.

But the biggest reward for the Hartmans is seeing so many lives changed around them because of the It Works! opportunity. "Much of my daily motivation comes from that," Ronda says. "I find when we can take ourselves out of the picture and focus on our team and their dreams, ours fall into place, too." **SfH**

It Works! Accomplishments:

- ▶ Debt free
- ▶ Retired husband, Ray
- ▶ Recording studio in home